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## 1. Introduction





## 1.1. Overview

This document provides the Pillar 3 disclosures required of Hampshire Trust Bank Plc (referred to in this document as 'the Bank') as at 31 December 2020. The Bank is authorised by the Prudential Regulation Authority ('PRA') and regulated by the PRA and the Financial Conduct Authority ('FCA').

## 1.2. Background

The Basel III framework, which was implemented in Europe through the Capital Requirements Directive IV ('CRD IV'), came into effect on 1 January 2014. CRD IV defines the level of capital that banks must hold, having regard to the risk profile of each bank. CRD IV also made changes on corporate governance, including remuneration, and introduced standardised regulatory reporting within the EU.

The Basel framework consists of three 'pillars':

- **Pillar 1:** defines the minimum capital requirements that banks are required to hold for credit, market and operational risks.
- Pillar 2: this builds on Pillar 1 and requires each bank to perform an 'Internal Capital Adequacy Assessment
  Process' ('ICAAP') to assess its own risk profile and determine the level of additional capital required over and
  above Pillar 1 requirements, having regard to those risks. The amount of any additional capital requirement is
  also assessed by the PRA during its Supervisory Review and Evaluation Process ('SREP') and is used to determine
  the overall capital resources required by the Bank.
- **Pillar 3:** aims to improve market discipline by requiring banks to publish information on their principal risks, capital structure and risk management.

While the UK left the EU in January 2020, transitional arrangements in place at the reporting date (31 December 2020) meant that the CRR continued to apply to UK firms at that date.

## 1.3. Basis of disclosure

The purpose of these disclosures is to provide information on the management of risks faced by the Bank and the basis of calculating capital requirements under CRD IV.

The disclosures in this report have been prepared as at 31 December 2020. They should be read in conjunction with the Bank's 2020 Annual Report and Accounts ('the Annual Report and Accounts' or 'ARA'), approved by the Board on 29 April 2021.

The Bank uses the Standardised Approach for credit risk, capital management and market risk. This approach uses standard risk weighting percentages set by the PRA. The Basic Indicator Approach is used for operational risk.

The disclosures have not been, and are not required to be, subject to independent external audit and do not constitute any part of the Bank's financial statements.

## 1.4. Scope

The monitoring and controlling of risk is a fundamental part of the management process. All senior management are involved in the development of risk management policies and in monitoring their application. The Pillar 3 disclosures are prepared in line with CRD IV.

This document outlines the capital required under Pillar 1 and in accordance with Pillar 2, details specific risks which the Bank faces, and how these risks are managed.



This document is applicable only to Hampshire Trust Bank Plc, which is a subsidiary of Hoggant Limited, and excludes the Bank's subsidiary, Hampshire Bank Limited, which is dormant.

There are no current or foreseen material, practical or legal impediments to the transfer of capital resources or the repayment of liabilities among the parent undertaking and the Bank.

## Summary of key ratios

The key ratios for the Bank under CRD IV on transitional basis as at 31 December 2020 are:

	2020	2019
Common Equity Tier 1 (CET1) Ratio	19%	17%
Total Capital Ratio	22%	21%
Risk weighted assets (£'000)	725,118	757,438
Leverage ratio	10%	11%
Liquidity Coverage Ratio	393%	242%

Further details on the capital ratios, risk weighted assets ("RWAs") and leverage ratio are presented in Section 4 of this document.

## 1.6. Regulatory developments affecting the Bank

## **CRR 2 amendments**

The CRR 'Quick Fix' applied in response to the Covid-19 pandemic accelerated the implementation of certain CRR 2 amendments, including the revised small and medium-sized enterprises ("SME") supporting factor and non-deduction of certain software assets from Common Equity Tier 1 (CET1) capital. The benefit of the revised SME supporting factor has been recognised in the group's capital ratios from 30 September 2020 with the finalisation of the treatment of software intangible assets from 31 December 2020. The PRA is expected to set out its final rules to implement the full Basel III standards in the UK, which is due to come into force from 1 January 2022. This may result in some of the 'Quick Fix' amendments being revoked.

## 1.7. Future developments affecting the Bank

## 1.7.1. **Basel IV**

On 7 December 2017 the Basel Committee's oversight body, the Group of Central Bank Governors and Heads of Supervision ("GHOS"), endorsed the proposed revisions to the standardised approach to credit and operational risk, in addition to a revised leverage ratio. This has collectively been termed "Basel IV". These revisions, which are due to be implemented on 1 January 2023, may have a significant impact on banks' risk weighted assets and hence capital requirements.

## 1.7.2. Pillar 3

The revised Pillar III disclosure requirements were published by the Basel Committee on Banking Supervision ("BCBS") in January 2015 and revised and enhanced in March 2017. These changes will be brought into effect within the EU through a revised Capital Requirements Regulation ("CRR 2"), which also addresses the scope of various Pillar 3 requirements. The implementation date for these requirements is after the UK's departure from the EU and there is to be a separate consultation on the extent these changes will apply to UK firms, and any related implementation dates.



## 1.8. Response to COVID-19

The global Covid-19 pandemic presented challenges on an unprecedented scale and has had a significant financial impact, predominantly on impairments as provisions were adjusted to reflect the changing macroeconomic outlook, the higher expected level of defaults and the impact of payment breaks on the Bank's loan portfolios. Please refer to the Annual Report and Accounts for more information on the financial impact of the pandemic.

## 2. Governance





The Bank's policy is to issue a Pillar 3 disclosures document on an annual basis, unless circumstances necessitate additional disclosures. The document must be approved by the Audit Committee and the Board. Disclosures are prepared in conjunction with the preparation of the Annual Report and Accounts.

The Bank's Pillar 3 disclosure policy is considered annually to ensure that it remains appropriate in the light of new regulations and emerging best practice.

## 2.1. Disclosure level

Article 432 of the Capital Requirements Regulation ("CRR") allows firms to omit one or more of the disclosures listed in Title II (of the CRR) if the information provided by such disclosures is not regarded as material. In line with EBA guidance (EBAGL201414), any such information or set of requirements which are not disclosed due to immateriality, will clearly state this fact. The requirements similarly allow firms to omit items of information if it is regarded as proprietary or confidential. The Directors review such omissions as part of the overall approval process. The Bank regards information as proprietary or confidential as: if shared with competitors would undermine its competitive position; or there are obligations to customers/other counterparty relationships binding the Bank. In the event any such information is omitted, we shall disclose such and explain the grounds why it has not been disclosed.

## 2.2. Media and location

Per the requirement in Article 433 of Part 8 of the CRR, the Pillar 3 disclosures document will be published on the Bank's website at the same time as the Annual Report and Accounts.

## 2.3. Verification

The Pillar 3 disclosure report is prepared in accordance with the policy describing internal controls and processes around preparation of this document.

These Pillar 3 disclosures have been prepared to explain the basis upon which the Bank has prepared and disclosed certain capital requirements and information about the management of certain risks and for no other purpose. They do not constitute any form of financial statement and must not be relied upon in making any judgement on the Bank.

## 3. Risk Management





## 3.1. Overview

## The Bank's approach to risk

Effective risk management plays a key role in the successful execution of the Bank's business strategy as encapsulated within our overarching Risk Appetite Statement – "To run a sustainable, safe and sound business that conducts its activities in a prudent and reputable manner taking into account the interests of our customers and key stakeholders".

## **Risk Culture**

Embedding the right risk culture is fundamental to good risk management. The Board are instrumental in driving good risk management and are visible and actively involved in setting risk appetite. The Board and senior management drive values and behaviours where the customer is at the heart of decision making, and business leaders are held accountable for risk management. The importance of risk management and the need to adhere to risk appetite is built into job descriptions, the setting of objectives and staff performance reviews.

## **Risk Strategy**

The development and implementation of the Bank's Risk Strategy is the responsibility of the Risk and Compliance team led by the Chief Risk Officer, the Executive Management team and ultimately subject to Board approval. Our risk management strategy:

- · Identifies the Principal and Emerging Risks the Bank faces and how they are managed
- Defines Risk Appetite
- · Confirms that business plans are consistent with Risk Appetite
- Requires the Bank's Risk Profile to be monitored and reported regularly
- Tests the Bank's vulnerabilities to risks under a range of stressed adverse conditions
- Includes a strong control environment
- Allows for robust oversight and assurance
- Encourages strong risk culture and behaviours through its linkage with the remuneration framework

## 3.2. Risk Management Framework

The Risk Management Framework ("RMF") sets parameters within which all the Bank's activities are executed. This ensures we identify, manage, monitor and report the risks to which the Bank is exposed. The RMF is supported by supplemental frameworks, policies, processes and procedures that, together, ensure that risks are managed in a manner appropriate to the size of the Bank and the complexity of its operations.

The RMF addresses the legal and regulatory risks the Bank is exposed to, together with the Principal and Emerging Risks. The design and effectiveness of the RMF is overseen and reviewed by the Board Risk Committee on a regular basis and at least annually.



## 3.3. Risk Appetite Framework

The Risk Appetite Framework ("RAF") is the framework by which we clearly articulate, in a structured and systematic manner, the level and types of risk that we are willing to accept in meeting our business objectives. The RAF:

- · Identifies, in both qualitative and quantitative terms, the type and level of risk that the Bank is willing to accept
- Describes the risks that the Bank is willing to take (and those that it will not) in pursuit of its corporate objectives
- Establishes a framework for decision making based on risk appetite statements and metrics
- Enables a view of risks across the whole business.

The RAF is structured around the Principal Risks agreed by the Board from time to time with each Principal Risk being supplemented by a suite of more granular Supporting Risks. For each Supporting Risk, the Bank articulates a Risk Appetite Statement with limits that are monitored via the use of specific Risk Appetite Metrics and Key Risk Indicators ("KRIs"). The Risk Appetite metrics are clearly measurable against the Corporate Plan, are actionable and have an assigned limit to monitor performance against the Risk Appetite. The KRIs are outcome driven with negative trends reported monthly to the relevant risk committees.

Performance against Risk Metrics is regularly reported to the Board and Board Risk Committee via appropriate sub committees.

## 3.4. Risk Governance and Oversight

Risk Governance describes the design of the allocation and delegation of primary accountability, authority and responsibility for risk management across the Bank by the Board. The Board reviews and approves the business strategy, ensuring it is consistent with risk appetite, and that the RMF is appropriate with sufficient governance, often through appropriate sub committees, to ensure risk appetite is being adhered to.

The governance framework is underpinned by a "three lines of defence" model. This ensures a clear delineation of responsibilities between the front line business units' day to day activities (1st line of defence), risk oversight (2nd line of defence) and independent assurance (3rd line of defence).

## Front Line Business Units (1st line of defence)

The business lines and central functions have primary responsibility for the day to day management of Principal Risks, and the implementation of approved policies, frameworks, processes and procedures. They use the Bank's Risk & Control Self-Assessment ("RCSA") process to identify and measure risks and ensure that these are managed within agreed Risk Appetite. They will also test key controls, providing regular reporting of testing output.

## Risk and Compliance Function (2nd line of defence)

The Risk and Compliance function is independent of the business units and other central functions, and maintains the RMF, supplemental frameworks and Risk Policies. It is deliberately not customer facing. The second line provides independent challenge, oversight and ongoing assurance of the adequacy and effectiveness of risk management within the business units including oversight of the RCSA process. The Risk and Compliance function monitors performance in relation to risk appetite; working with Finance and Treasury on the production of the Internal Capital Adequacy Assessment Process ("ICAAP"), Internal Liquidity Adequacy Assessment Process ("ILAAP"), and the Recovery Plan and Resolution Pack ("RRP").

## Internal Audit (3rd line of defence)

Internal Audit operates under the direction of the Board Audit Committee and provides independent assurance to the Board that the first and second lines of defence are discharging their responsibilities effectively. The Bank currently outsources this function to Deloitte, an independent professional services firm.



## 3.5. Stress Testing

Stress testing is an important risk management tool for the Bank and is used to inform the setting of Risk Appetite limits. Stress testing is also used to inform the Bank's key annual assessments and determination of required buffers, the strategy for capital and liquidity management, and certain documents including the ICAAP, ILAAP, Recovery Plan and Resolution Pack.

The Bank undertakes stress testing to assist the Board in understanding its key risks, and the scenarios and sensitivities that may adversely impact on its financial and/or operational performance. Stress testing supports the setting of Risk Appetite and the Bank's business and capital plans. It does this by:

- Testing the adequacy of the Bank's capital, funding and liquidity to withstand the emergence of risks under both normal and stressed conditions
- Supporting the adequacy of the potential management actions available to mitigate the effect of adverse events
- Supporting the identification of any potential gaps in the Risk Management Framework, not readily apparent from the management of day to day risks

The Bank also performs Reverse Stress Testing ("RST") to help it identify events that could cause its business to become unviable. The starting point for RST is assumed to be the point at which failure would occur and a logical approach is then taken to work back to identify the potential sequence of events that could occur to lead to that failure. If the tests reveal a risk of failure that is unacceptably high compared to risk appetite, the Board will take action to mitigate that risk.

Further details on the Bank's approach to Stress Testing can be found in the Annual Report and Accounts.

## 3.6. Principal Risks and how we manage them

The Principal Risks the Bank faces are:

- Credit Risk
- Capital and Liquidity Risk
- Market Risk
- Operational Risk
- Conduct, Compliance and Financial Crime Risk

These should not be regarded as a comprehensive list of all the risk and uncertainties faced by the Bank but rather a summary of the primary risks which have the potential to significantly impact the achievement of strategic objectives. These risks are further detailed in sections 4 to 9.

## 4. Capital and Liquidity Risk





## How we manage the risk Capital – The risk that the Bank will have We operate a Capital Planning Framework which requires us to maintain insufficient capital to cover unexpected appropriate levels of capital in a range of stressed scenarios losses, meet regulatory requirements or We set a prudent Risk Appetite which is approved by the Board and support growth plans reviewed at least annually We monitor current and forecast levels of capital and liquidity against our Liquidity – The risk that the Bank is unable Risk Appetite and report to Asset and Liability Committee ("ALCO") and to meet its financial obligations as they the Board regularly fall due; smooth out the effect of maturity We forecast and monitor capital which forms an integral part of the mismatches: or maintain public budgeting process confidence We maintain liquidity buffers based on various stressed liquidity scenarios We monitor our liquidity position on a daily basis We meet, as a minimum, all regulatory prescribed coverage and liquidity ratios Covid-19 HTB is well capitalised and we have stress tested our lending to ensure Covid-19 has affected capital generation capital solvency is maintained due to lower than expected profits At the beginning of the pandemic, we increased funding through an uplift although slower asset growth than in customer deposits which enabled us to increase liquid treasury assets planned, and therefore lower capital and HTB's liquidity level above our normal levels requirements, has mitigated the impact. In response to Covid-19, the Treasury and Deposits teams successfully moved to a remote working model.

## 4.1. Capital Adequacy

At 31 December 2020 and throughout the financial year, the Bank complied with the capital requirements that were in force as set out by European and UK legislation, and enforced by the PRA.

The Bank's Tier 1 capital arises from the equity represented by its ordinary shares. Tier 2 capital instruments are £30m of subordinated loan notes bearing interest at 7.25% payable semi-annually and is callable at the Bank's option from 10 May 2023, with a final redemption date of 10 May 2028. As at 31 December 2020, £19 million was eligible for Tier 2.



## **Capital Resources**

The Bank's capital resources as at 31 December 2020, including the 2020 audited profits approved by the Board on 29 April 2021, are broken down as follows:

	2020	2019
	£'000	£'000
Common Equity Tier 1 (CET1)		
Share Capital	126,288	126,288
Share Premium	196	196
Retained Earnings	27,574	24,991
	154,058	151,475
Regulatory adjustments to CET1:		
Prudential Valuation Adjustments	(51)	(128)
IFRS 9 transitional arrangement	7,722	-
Intangible Assets	(2,117)	(5,976)
Securitisation positions (see Section 13)	(7,875)	(7,875)
Total Common Equity Tier 1 (CET1) capital	151,737	137,496
Tier 2		
Subordinated Liabilities	30,000	30,000
Collective impairment allowance	-	-
Total regulatory capital	181,737	167,496

The prudent valuation adjustment on the Bank's derivatives, is calculated using the 'Simplified Approach' set out in the CRR.

The Bank has elected to take advantage of the European Banking Authority's transitional arrangements set out in Article 473a of the CRR. As part of the regulatory response to Covid-19, Article 473a was revised in June 2020 whereby the EU Council had adopted the "CRR Quick Fix" package. This introduced a new transition period that allows financial institutions to add-back increases in ECL provisions for non-credit impaired assets to CET1 capital during 2020 – 2024. All disclosures in this document are stated after application of IFRS 9 transitional adjustments unless otherwise noted.

On 23 December 2020, a new regulatory technical standard on the prudential treatment of qualifying software assets was adopted into EU law replacing the CET1 capital deduction with prudential amortisation up to a 3-year period. Intangible assets that are no longer deducted are subject to 100% risk weight instead.

The table in Appendix 1 summarise the own funds disclosures, as required by CRD IV, as at 31 December 2020. The table in Appendix 2 provides the capital instruments main features as per CRR. The table in Appendix 3 provides details of the Bank's capital position with and without the IFRS 9 transitional arrangement.



## 4.2. Minimum capital requirement

The Bank uses the Standardised Approach in determining the level of capital necessary for regulatory purposes. Under the Standardised Approach the level of capital required against a given level of exposure to credit risk is calculated as:

Credit risk capital requirement = Exposure value x Risk weighting\* x 8%.

The table below shows the total exposure and capital resource requirements for credit risk by regulatory exposure class as at 31 December 2020.

£'000	Exposures	RWAs	Pillar 1 Capital
	2020	2020	2020
Corporate	40,937	32,824	2,626
Secured by mortgages on immovable property	914,915	364,996	29,200
Items associated with particularly high risk	147,999	163,061	13,045
Retail	216,085	129,776	10,382
Exposures in default	6,559	6,854	548
Central governments or central banks	135,563	645	52
Institutions	24,833	5,837	467
Covered Bonds	20,072	2,007	160
Other	19,118	19,118	1,529
	1,526,081	725,118	58,009

The Board has adopted a "Pillar I plus" approach to determine the level of capital the Bank needs to hold. This method takes the Pillar I capital formula calculations (standardised approach for credit and market risk, and basic indicator approach for operational risk) as a starting point, and then considers whether each of the calculations deliver a sufficient capital sum adequate to cover management's anticipated risks. Where the Board considered that the Pillar I calculations did not reflect the risk, an additional capital add-on in Pillar II is applied, as per the Bank's Total Capital Requirement issued by the PRA.

At all times the Bank's capital position must be aligned with the capital adequacy limits approved by the Board in the risk appetite statement, which is to maintain a robust capital and liquidity management under "normal" and "stressed" conditions. With regard to capital management this means maintaining a level of capital greater than the minimum that is set by the PRA.

The Bank's Pillar 1 capital resources requirement is calculated by adding the capital resources requirements for credit risk, and operational risk.

The risk weighting applied will vary depending on whether the asset is retail or wholesale. For retail assets, variables such as loan to value and security will impact the risk weighting. Wholesale assets are dependent on counterparty, duration and credit rating.



The following table shows the Bank's capital resources requirement and capital resources surplus under Pillar 1 as at 31 December 2020.

Capital resources surplus over Pillar 1 requirement	117,085	101,019
Capital resources (see table in 4.1)	181,737	167,496
Capital resources Pillar 1 requirement	64,652	66,477
Operational risk	6,643	5,882
Credit risk	58,009	60,595
Capital resources requirement – Pillar 1		
	£'000	£'000
	2020	2019

The Bank calculates CRD IV risk weightings for credit risk exposures using the Standardised Approach and the risk weightings for operational risk using the Basic Indicator Approach.

Changes in operational risk requirements in the year reflect income growth within the regulatory prescribed income streams, as these measures form the basis of the Basic Indicator Approach.

Throughout the year the Bank has benefited from surplus capital resources over its Pillar 1 and Total Capital Requirement. The Bank's total capital ratio as at 31 December 2020 was 22% (2019: 21%).

## 4.3. Capital Buffers

The Bank is also required to hold additional capital in the form of capital buffers. 100% of the regulatory buffers must be met by CET1 capital.

The Capital Conservation Buffer ('CCB') is currently set at 2.5% of RWA and has been developed to ensure capital buffers are available which can be drawn upon during periods of stress if required.

The Countercyclical Capital Buffer ('CCyB') is currently set at 0% (2019:1%) of RWA for the Bank's UK exposures as a result of the UK Financial Policy Committee ('FPC') decision in March 2020. The reduction in the CCyB in the year was a response to the Covid-19 pandemic and the long-term rate in a standard risk environment is expected to be 2.0%. This is further disclosed below:

## Geographical distribution of credit exposures relevant for the calculation of the countercyclical capital buffer

	General expos		Trading expos			tisation osure	Ow	n funds r	equireme	ents	ent	[a]
Breakdown by country	Exposure value for SA	Exposure value for IRB	Sum of long and short position of trading book	Value of trading book exposure for internal models	Exposure value for SA	Exposure value for IRB	Of which: General credit exposures	Of which: Trading book exposures	Of which: Securitisation exposures	Total	Own funds requireme weights	Countercyclical capital buffer rate
	010	020	030	040	050	060	070	080	090	100	110	120
United Kingdom	1,486,789	-	-	-	39,292	-	88,392	-	_	88,392	100%	0.00%



## Amount of institution specific countercyclical capital buffer

Total risk exposure amount	809,489
Institution specific countercyclical buffer rate	0%
Institution specific countercyclical buffer requirement	0.0

Excluding these capital buffers, the Bank's Total Capital Requirement is 9.69%.

## 4.4. Leverage Ratio

The leverage ratio, introduced by CRD IV, is a non-risk-based measure that is designed to act as a supplement to risk based capital requirements. The ratio measures the relationship between the capital resources of the organisation and its total assets. The purpose of monitoring and managing this metric is to enable regulators to constrain the build-up of excessive leverage.

The Bank's leverage ratio at 31 December 2020 was 10% (2019:11%). As at this date, the Bank had no minimum leverage requirement as it is currently not in scope of the UK Leverage Framework Regime. However the Bank monitors its leverage through its capital risk management and is well above the minimum requirement of 3% expected. The management of excessive leverage is monitored through monthly Risk Metrics reported to the appropriate levels of management, to ensure that appropriate actions are taken if internal limits and triggers are breached.

The Bank's leverage ratio has decreased 1% from 2019 due to the leverage exposure increasing 20% (as a result of increased lending), while Tier 1 has only increased 8% (primarily due to IFRS 9 transitional relief and reduction in software deduction due to CRR Quick Fix rules).

The table in Appendix 4 summarise the leverage ratio disclosures, as required by CRD IV, as at 31 December 2020.

## 4.5. Liquidity Coverage Ratio

The Liquidity Coverage Ratio ("LCR") aims to improve the resilience of banks to liquidity risks over a 30 day period. It does this by ensuring that banks have an adequate stock of unencumbered high-quality liquid assets that can be converted easily and immediately into cash to meet their liquidity needs for a 30 calendar day liquidity stress scenario.

The LCR is calculated by dividing the level of the Bank's liquid assets by the total expected net cash outflows over the next 30 days in a stressed environment.

 $LCR = \frac{Stock of High-Quality Liquid Assets}{Net Outflows over a 30 day period}$ 

The detailed rules and definitions for the calculation of the LCR are set out in the European Commission Delegated Act, of 10 October 2014.

All banks within the European Economic Area were required to have a minimum LCR of 60% by 1 October 2015, although UK banks were required by the PRA to have a minimum LCR of 80% by this date, rising to 90% by 1 January 2017, then to 100% by 1 January 2018.

As at 31 December 2020 the Bank's Liquidity Coverage Ratio was 393%.



New guidelines were issued by the EBA in March 2017 to complement the disclosure of liquidity risk management under Article 435 of Regulation (EU) No 575/2013. This is disclosed below.

## **Quantitative LCR Information**

## Total weighted value (£'000)

		31-Dec-20	30-Sep-20	30-Jun-20	31-Mar-20
21	Liquidity Buffer	153,555	189,470	226,783	154,687
22	Total Net Cash Outflows	39,031	65,072	49,109	29,911
23	Liquidity Coverage Ratio %	393%	291%	462%	517%

More details on the Bank's liquidity exposure are given in the notes to the ARA.

## 5. Credit Risk





## **Definition** How we manage the risk The risk that a borrower or counterparty We evidence affordability (ability to repay from cash flow) fails to pay the interest or repay the We take security and where appropriate, guarantees, to support our lending principal on a loan on time We maintain a diversified portfolio of loans by limiting concentrations by size, asset class, collateral types, geography and sector In relation to the Bank's Treasury activities We focus on sectors where we have specific expertise there is a risk that acquired securities or We determine credit decisions using a combination of Due Diligence, cash placed on deposit with other reviewing Credit Agency reports, reviewing financial information, credit financial institutions is not repaid in full or scores and using the expert opinion of our underwriters in part We have a Credit Risk Management Framework that includes detailed lending policies, underwriting manuals and a defined problem debt management process We undertake regular reviews of our loan portfolios and ongoing assurance testing of our processes We operate a Treasury policy that only allows for surplus liquidity and swaps to be placed with large banks or invested in High Quality Liquid Assets in line with PRA guidance on Credit Ratings Lending performance against Risk Appetite is monitored regularly Covid-19 We have stress tested our lending books, and substantially increased our The economic outlook has continued to capability and capacity to address a higher level of stress within our customer be volatile introducing uncertainty as to the likely credit impacts and timings of We have been flexible and nimble in supporting our customers during the those impacts. crisis and will continue to be so We have reviewed our capital and liquidity plans to ensure we are prepared Forward-looking IFRS9 credit models for an elongated period of disruption to the economy increased HTB's provisions appropriately, although this has not yet fully fed through into arrears and ultimately write-offs.

The Bank focuses its lending on three business lines, with all exposures being asset backed.

Other counterparty exposures remain in

HQLA eligible assets.

**Specialist Mortgages ('SM')**, launched in Q2 2016, providing finance principally to experienced landlords secured on residential properties, short term finance to experienced property investors and loans on semi-commercial and commercial properties in England and Wales. Lending is focussed on experienced investors and owner operators in both residential and commercial sectors. Distribution is through a panel of high quality mortgage intermediary partners. SM lending mitigates risk by ensuring that borrowers have experience in managing property investments (or operating commercial assets if they are an owner operator), and that their financial conduct meets the Bank's strict criteria. Emphasis is placed on the track record of borrowers.

**Development Finance ("DF")**, provides development and bridging finance to well established UK house builders. Development Finance lending operates within conservative loan to value ratios, with a rigorous and cost focused approach to assessing development values. Lending is focused primarily in liquid residential markets and multi dwelling developments which offer granular security. An assessment is made of the quality of the developer, with a focus on clients with an established track record. There is also a robust monitoring process, which involves an



external monitoring surveyor who visits client sites on a regular basis before further drawdowns of facilities. This is supplemented by regular site visits from the development finance team and surveyors.

Asset Finance ("AF") consists of SBF and WF.

**Specialist Business Finance ("SBF")** comprises small to medium ticket leasing and hire purchase secured on vehicles and business assets. The lending is spread across a diverse customer base and secured against a range of asset types. A rigorous assessment of the resale value of assets are made, with deposits required, typically of between 10% and 20%. Loans are only made to SMEs with a history of stable earnings and evidence of sufficient cash flow to meet repayments. Personal guarantees are often taken from the principals of the business, and their credit profile is also assessed. Lending to individuals requires the borrower to have a clean credit history and demonstrate that the payments are affordable.

Wholesale Finance ("WF") includes block discounting lending which is spread across non-bank small finance companies and secured against instalment credit agreements for a diverse range of asset types. The Bank may provide finance to the customer based on their credit standing, however there will also be a review carried out on the end user contracts to ensure that they provide good security. Other factors will also be considered to ensure that credit risk is reduced such as customer track record (management experience, profitability, arrears etc.), low risk concentrations through diversified portfolios, sufficient security levels and effective auditing to avoid fraud. All customers will have pre-audits carried out by the Bank's in-house audit team. These will be carried out prior to any approval of facilities and will continue to be undertaken regularly once a facility has been approved. This measure will ensure that the Bank is alerted to any change in business performance at an early stage.

## 5.1. Credit Risk Exposure

The table below highlights the Bank's credit risk by exposure class as at 31 December 2020.

	Exposures £'000	Average Exposures £'000
	2020	2020
Corporate	40,937	41,916
Secured by mortgages on immovable property	914,915	788,395
Items associated with particularly high risk	147,999	182,991
Retail	216,085	230,025
Exposures in default	6,559	8,921
Central governments or central banks	135,563	172,993
Institutions	24,833	25,166
Covered Bonds	20,072	14,672
Other	19,118	13,277
	1,526,081	
Concentration by Location:		
UK	1,526,081	

The Bank also monitors concentrations of credit risk by sector, size and by geographical location. However, as all lending exposures are to the UK, no further breakdown by geographic location has been disclosed.

The Bank predominately lends to SMEs. Of the exposures in the table above, as at 31 December 2020, £853,927k is lending to SMEs.



## 5.2. Credit Risk Exposure by Industry

The table below represents the total amount of exposures, as at 31 December 2020, by industry.

£'000	Associated with particularly high	Corporate	Exposures in Default	Retail	Secured by mortgages on immovable property	Central Banks / government	Institutions/ Covered bonds	Other	Total
Accommodation and food service activities	-	-	78	2,430	-	-	-	-	2,508
Administrative and support service activities	-	7,752	295	17,279	-	-	-	-	25,326
Agriculture, forestry and fishing	-	-	14	1,927	-	-	-	-	1,941
Arts, entertainment and recreation	-	456	14	2,562	-	-	-	-	3,032
Construction	147,999	1,411	928	14,575	14,130	-	-	-	179,043
Education	-	-	0	410	-	-	-	-	410
Electricity, gas, steam and air conditioning supply	-	1,955	-	617	-	-	-	-	2,572
Human health and social work activities	-	-	29	6,963	-	-	-	-	6,992
Information and communication	-	4,108	20	4,141	-	-	-	-	8,269
Manufacturing	-	5,646	35	8,704	-	-	-	-	14,385
Mining and quarrying	-	-	-	344	-	-	-	-	344
Other	-	9,422	649	122,471	-	=	-	19,118	151,660
Professional, scientific and technical activities	-	1,260	210	4,216	-	-	-	-	5,686
Public administration and defence; compulsory social security	-	-	-	151	-	-	-	-	151
Real estate	-	8	4,016	1,273	900,785	-	-	-	906,082
Transporting and storage	-	221	94	11,854	-	-	-	-	12,169
Water supply; sewerage; waste management and remediation activities	-	-	-	1,694	-	-	-	-	1,694
Wholesale and retail trade; repair of motor vehicles and motorcycles	-	8,698	177	14,474	-	-	-	-	23,349
Financial	-	_	_	-	-	135,563	44,905	-	180,468
Accommodation and food service activities	-	_	_	_	_	-	_	-	
Total	147,999	40,937	6,559	216,085	914,915	135,563	44,905	19,118	1,526,081



## 5.3. Credit Risk Exposure by Residual Maturity

The table below represents the total amount of exposures, as at 31 December 2020, by remaining contractual maturity.

		After 1 Year			
2020	Within	but within	More than	Non-interest	
£'000	1 Year	5 Years	5 Years	bearing	Total
Loan and advances to customers	192,944	386,641	746,910	-	1,326,495
Central governments or central banks	135,563	-	-	-	135,563
Institutions	12,798	3,940	8,095	-	24,833
Covered Bonds	-	2,012	18,060	-	20,072
Other	-	-	-	19,118	19,118
Total	341,305	392,593	773,065	19,118	1,526,081

## 5.4. Non-Performing Loans and Provisioning

A consistent approach to provisioning applies to all lending activities within the Bank. With the implementation of IFRS 9, the calculation of specific credit risk adjustments is carried out with a forward looking expected credit loss ("ECL") approach for financial assets measured at amortised cost.

Loans are defined as "past due" when any contractually due payment of interest or capital, has not been received by the due date.

## **Definition of default**

A financial asset is considered to be credit impaired when an event or events that have a detrimental impact on estimated future cash flows have occurred. Evidence that a financial asset is credit impaired includes the following observable data:

- Initiation of bankruptcy proceedings
- Notification of bereavement
- · Initiation of repossession proceedings
- The borrower is over 90 days past due

For regulatory purposes, a financial asset is treated as in default when a payment is 90 days past the contractual due date or the counterparty is considered unlikely to pay its credit obligations in full. The regulatory definition of default captures all financial assets classified within Stage 3.



The following tables summarise the impairments for 2020 by material industry class and highlights the impaired and past due exposures. All credit risk adjustments are assumed to be specific.

2020	Construction	Real Estate Activities	Financial	Other	Total
	£'000	£'000	£'000	£'000	£'000
Neither past due nor impaired	151,896	902,897	180,468	263,319	1,498,580
Past due but not impaired:					
Up to 30 days	10,778	1,735	-	618	13,131
30-60 days	2,463	316	-	126	2,905
60-90 days	-	-	-	7	7
Total Past due but not impaired	13,241	2,051	-	751	16,043
Impaired Assets	17,176	5,451	-	4,208	26,835
Less: specific credit risk adjustment	(3,270)	(4,317)	-	(7,790)	(15,377)
Net Loans and Advances	179,043	906,082	180,468	260,488	1,526,081
Specific Credit Risk Adjustment	Construction	Real Estate Activities	Financial	Other	Total
	£'000	£'000	£'000	£'000	£'000
Balance at 1 January	(404)	(1,080)	-	(2,986)	(4,470)
Charge for the year	(2,866)	(3,549)	-	(8,306)	(14,721)
Write-offs	-	312	-	3,502	3,814
Balance at 31 December	(3,270)	(4,317)	-	(7,790)	(15,377)

The Bank maintains a forbearance policy for the servicing and management of any customers entering into arrears across its lending products.

Due to the impact of Covid-19, and to reflect the ongoing uncertainty in the external environment, the Bank has enhanced the approach to determining the staging to incorporate the effects of Covid-19 into the significant increase in credit risk assessment. A payment holiday has not in itself constituted a significant increase in credit risk (transfer to Stage 2). Instead Covid-19 related forbearance has been considered alongside the usual indicators of a significant increase in credit risk and knowledge of recent customer payment history.

As at 31 December 2020, 74 accounts amounting to £34.0m (2019: £26.1m) had forbearance arrangements in place. Further information on IFRS 9 provisioning can be found in the Annual Report and Accounts.

## 5.5. Treasury Counterparty Risk

## **Credit risk management: Treasury**

Credit risk exists where the Bank has invested in eligible securities to be held as part of its liquid asset buffer, or placed cash deposits with other financial institutions. The Bank also enters into interest rate swaps with financial institutions for the purpose of hedging interest rate risk. The Bank considers the credit risk of treasury assets to be relatively low. No assets are held for speculative purposes or actively traded. Treasury credit risk is mitigated via counterparty limit setting and monitoring, as well as derivative collateralisation where appropriate.



The table below, presents an analysis of the credit quality of treasury financial assets, by rating agency designation as at 31 December 2020 based on Moody's long-term ratings.

	Under	3 Months	1 year to	Greater than	
<b>Exposure Category</b>	3 Months	to 1 Year	5 years	5 years	Total
	£'000	£'000	£'000	£'000	£'000
Aa3 Rated UK Banks	-	-	11,498	-	11,498
A2 Rated UK Banks	-	-	2,787	-	2,787
A1 Rated UK Banks	9,895	-	17,822	-	27,717
Total 1,2,3	9,895	-	32,107	-	42,002

The above relates to the Institutions and Covered Bond exposure class. Credit agencies are not used for any other exposure classes.

## **Cash Placements**

Counterparty credit limits are established for all authorised counterparties, or groups of connected counterparties. These are updated on a regular basis to take account of any ratings changes and the Bank's assessment of the credit risk for the institution. Any exposure to central banks, the Bank of England, which carry zero per cent risk weighting as per the Standardised Approach, are exempt from the counterparty and exposure limits. The exposure limit for each institution is maintained in an Authorised Counterparties List which is reviewed at least annually or more frequently should a change in ratings occur.

## **Eligible Securities**

The bank has a proportion of its HQLA buffer invested in AAA-rated, GBP-denominated UK covered bonds. All covered bond investments are in FCA-registered covered bond programmes representing the highest quality and most liquid part of the market. In addition, HTB occasionally invests in AAA-rated UK government bonds or T-bills.

## **Derivatives**

The Bank transacts derivatives with other financial institutions for the purpose of hedging interest rate risk. However, this introduces credit risk to those institutions with which the Bank has transacted. Credit risk on derivatives is controlled through the receipt/payment of cash collateral. Daily margin calls can be made to cover the mark to market value of the contract. In general, under master netting agreements, the amounts owed by each counterparty that are due on a single day in respect of all outstanding transactions are aggregated into a single net amount, being payable by one party to the other.

The bank's derivative instruments are governed by contracts based on the International Swaps and Derivatives Association (ISDA) master agreements. ISDA has reviewed its standardised contracts in light of IBOR reform and has published an IBOR fall-back supplement to amend the 2006 ISDA definitions. The Bank plans to adhere to this protocol. As at 31 December 2020, the Bank had no public credit rating and no exposure to credit derivatives.

- Excludes exposures for swap counterparties and accrued interest receivable totalling £2,903,025
- 2. The Bank complies with the standard association published by the EBA
- 3. No treasury bills held as at 31 December 2020



## **Wrong Way Risk**

Wrong way risk is defined as the risk that occurs when an exposure to a counterparty is adversely correlated with the credit quality of that counterparty (i.e. the size of the exposure increases at the same time as the risk of the counterparty being unable to meet that obligation increases). As the Bank only enters into interest rate swaps contracts, the Bank is not exposed to the wrong way risk, as the exposures are cash collateralised and the credit quality of the counterparties is not directly correlated to a change in interest rates.

## **Credit Valuation adjustment**

Within Pillar 1 credit risk, the Bank holds regulatory capital in order to cover potential losses which could arise if the counterparties to its derivative contracts fail to meet their financial obligations before the maturity date. This is known as the counterparty credit risk. This assessment places a valuation on the risk that the counterparty will default on its obligations before the maturity of the contract. In addition to this CRD IV requires additional regulatory capital to be held to protect the Bank from exposure to potential mark to market losses that could arise if the creditworthiness of those same counterparties were to deteriorate. This is known as a credit valuation adjustment charge.

## Hedge accounting and hedge effectiveness

Where possible, the Bank seeks to account for the derivatives used within hedges which meet the qualification requirements of IAS 39 as fair value portfolio hedges (see accounting policy note 6.13 and note 19 of the 2020 ARA). All hedges are included in the interest rate risk reports and are reviewed on a monthly basis by ALCO. The effectiveness of hedging relationships is reviewed on a monthly basis by the Finance function.

# 6. Credit Risk Mitigation





As explained further in the Bank's Annual Report and Accounts, the majority of the banking division's lending is secured. The security taken does not result in any reduction in RWAs under the standardised approach to credit risk.

The Bank has been able to offer a number of our customers' facilities under the UK Government introduced Coronavirus Business Interruption Loan Scheme ("CBILS"). Loans provided under these schemes are covered by government guarantees, which do qualify as eligible collateral under the standardised approach to credit risk. The guarantee applies to 80% of the capital losses following a default. As at 31 December 2020, the Bank held £1.38m of CBILS exposures, of which £1.1m is guaranteed.

The Bank carries out securitisation as a form of credit risk mitigation which is further detailed in section 13.

## 7. Market Risk





Definition	How we manage the risk
The risk that changes in market prices will affect the Bank's income or the value of its holdings of financial instruments	<ul> <li>We match, wherever possible, the interest rate structure of assets with liabilities or deposits to create a natural hedge</li> <li>We enter into swap agreements where required to minimise basis and repricing risks within appetite</li> <li>We capture pipeline risk (where actual movements in assets and liabilities do not match expectations) and Optionality risk (where early terminations can worsen mismatch positions) and report via ALCO. Early repayment charges are used to mitigate the risk of early terminations.</li> </ul>
Covid-19 The macroeconomic environment has raised the likelihood of negative interest rates	The Bank has tested its ability to support negative interest rates

## 7.1. Interest Rate Sensitivity

The Bank considers a 200-basis points movement to be appropriate for scenario testing given the current economic outlook and industry expectations. The change in equity as a result, based on the present value of future cash flows discounted using the London Interbank Offered Rate ("LIBOR"), would be as follows:

	2020	2019
	 £'000	£'000
+200 basis points	 (3,087)	(779)
- 200 basis points	3,412	906

LIBOR is being discontinued and alternative reference rates are being developed. The Bank of England's working group on Sterling Risk-free Interest rates recommended SONIA as that alternative. The bank has ceased writing any new interest rate derivatives referencing IBORs and plans to replace all existing LIBOR swaps with SONIA referencing swaps by the end of Q3 2021. Although the bank ceased writing new LIBOR-referencing loans in Q4 2020, the bank has a back-book of LIBOR-referencing or LIBOR-lined loans. We are currently working through our transition plans with a view to convert the majority of these loans by the end of 2021.

The Bank manages and controls interest rate risk through its hedging strategy. Interest rate exposure is managed by ALCO on a monthly basis and it operates within pre-agreed limits.

Interest rate risk management involves the assessment of early repayments on all long-term fixed rate lending, based upon historical behavioural analysis. Similarly for deposits, early withdrawals are also factored in, but are extremely limited given the Bank's early withdrawal policy.

## 8. Operational Risk





## How we manage the risk The risk of loss resulting from inadequate We ensure all staff understand and follow the Operational Risk Management or failed internal processes, people and systems, or from external events, including We have processes and procedures that are clearly documented and legal and regulatory risk understood, and subject to 2nd line oversight and challenge Senior Management identify and assess operational risks across their businesses and assess the effectiveness of controls that mitigate those risks using the RCSA process We have a defined Operational Resilience Policy We have defined our recovery time and objectives for our business processes where a sustained operational failure would result in customer detriment. These are linked to the recovery time objectives We place an emphasis on ensuring that the Bank has an IT infrastructure that meets its security and operational resilience needs which are regularly reviewed We seek to ensure our systems continue to deliver a secure and reliable service to our customers and staff by identifying cyber security threats and putting in place measures to address those threats We seek to keep our operating infrastructure up to date and complete regular contingency plan checks to ensure that we can maintain our business under stressed conditions We operate a change control process through our Investment Committee to ensure that major change programmes are delivered on time and on budget We monitor the operational risk profile alongside proactive recording and management of events, losses and incidents We make use of independent expert legal advice where appropriate New and emerging legislation driven changes are overseen through our horizon scanning process We seek to maintain an engaged and diverse workforce with the right mix of skills to be able to deliver our strategy We set a very low risk appetite for breaches of information security whether from internal leakage or external attack. Covid-19 We have invested in IT systems and hardware to support home working HTB has moved all colleagues to a full We have optimised system solutions to provide operational capability and working from home model in a very short resilience We continue to enhance the operational risk framework timescale. The protracted nature of the pandemic means that a significant We have invested in training existing colleagues and new joiners number of our colleagues have joined HTB as home workers. The pandemic has placed an additional burden on our processes, people and systems.

The Bank has adopted the Pillar 1 Basic Indicator Approach to operational risk, and thus will hold, as a minimum, capital against the risk equal to 15% of the last three years' average net operating income (net interest income plus fees and commissions). As at December 2020 this was £6.6m.

## 9. Conduct, Compliance and Financial Crime Risk





### **Definition** How we manage the risk Conduct - The risk that the business We operate a Conduct and Compliance Risk Management Framework strategy, the culture, and the manner in supported by a number of policies and procedures that set out how we which the business is run, creates unfair manage these risks and the minimum standards that we expect. customer outcomes or detriment to Our Business lines are primarily responsible for the management of these customers, clients and counterparties risks, but with strong oversight from the 2nd Line Compliance function and/or undermines market integrity Senior Management identify and assess conduct, compliance and financial crime risks across their businesses and assess the effectiveness of controls Compliance - The risk of legal or that mitigate those risks using the Risk and Control Self-Assessment (RCSA) regulatory sanctions, material financial loss, or loss of reputation as a result of a New and emerging regulatory driven changes are overseen through our failure to comply with applicable horizon scanning process regulations, codes of conduct or We design our products and services so that they consistently deliver fair standards of good practice outcomes for our customers We complete regular assurance testing of our activities to check that we are Financial crime – The risk that the Bank operating within our Board approved risk appetite knowingly or unknowingly leaves itself We operate a programme of staff training and awareness via our regulatory exposed to the risk of being abused by training schedule those seeking to obtain or launder funds We complete money laundering and financial fraud checks on our customers through illegal means and/or for illegal at application stage and during the customer life cycle The Senior Managers and Certification Regime is fully implemented to drive purposes adherence to the Conduct Rules and a culture of accountability and diligence. Covid-19 We continue to work closely with regulatory authorities and industry bodies, Government schemes to support the and respond to the evolving regulatory environment population such as emergency payment We have continued to focus on integrity of data and invest in availability of holidays place an operational systems in order to serve our customers requirement on the financial services sector The situation is fast moving and the Bank has invested to ensure customer requests can be appropriately addressed.

No specific capital is held for this risk. The capital required for this risk is considered as part of the Operational Risk capital requirement.

## 10. Emerging Risks





The Bank has a continuous process for identifying and managing its emerging risks which could have a significant negative impact on its ability to operate or meet its strategic objectives. In addition to implementing its response to the Covid-19 situation the Bank continues to focus on other areas as follows.

### 10.1. Brexit Transition

The UK left the EU 31 January 2020 with the subsequent transition period ending on 31 December 2020. There remains a heightened level of economic uncertainty as to the exact nature of the impact of the separation on the domestic economy. There are also unresolved economic and political issues between the UK and the EU on which agreement is yet to be reached. As a UK-focused Bank, we are sheltered from the more direct impacts to our business model such as access to European markets, but we are exposed to the wider economic impacts on our UK customer base.

### 10.2. Economic Uncertainty

The pandemic has had a very marked economic impact on the UK and Global economies. The uneven impact of Covid-19 restrictions on industry segments and support mechanisms have led to different levels of financial pressure on our customers depending on their area of economic activity. Government support such as CBILs, BBLs and CJRS have been instrumental in enabling businesses and individuals to weather lockdown. However, the ability of businesses to rebound and the speed at which they can do so when restrictions permit are unproven, as is the sustainability of the jobs protected. The success to date of the vaccination programme and the government plan to move out of Covid-19 restrictions are positive, although downside risks remain. We have stress-tested our book and continue to plan for a range of different economic and business scenarios.

### 10.3. Climate Change

The Bank recognises that Climate Change is a significant risk and a major challenge for the global economy and society. Extreme weather events and the impacts of transitioning to a low-carbon economy have the potential to disrupt business activities, damage property, and otherwise affect the value of assets, and affect our suppliers and our customers' ability to repay loans.

The Bank's approach to developing its approach to Climate Change has been informed by supervisory guidelines. A plan is in place to design and deliver the Bank's climate change risk assessment capabilities with Board oversight. As part of implementing this plan the Bank has engaged a third party to assist with understanding physical risks (flood, subsidence and coastal erosion) in relation to its Buy-To-Let mortgage portfolio.

### 10.4. Competitive Environment

The competitive landscape contains risks from new entrants, increased competition from incumbent lenders and disruptive products/software solutions potentially affecting both lending and deposit taking activities. The effect of this could result in lower lending and deposit volumes, higher customer attrition and/or lower net interest margins. This has increased particularly in the savings space with the launch of savings platforms allowing access to multiple banks.

The Bank continues to monitor the external competitive environment and the impact this has on pricing. The Bank businesses continue to take a disciplined approach to pricing with the aim of maintaining stable margins and an appropriate risk profile.



### 10.5. Discontinuation of LIBOR

A fundamental reform of major interest rate benchmarks is being undertaken globally to replace or reform LIBOR with alternative nearly risk-free rates (referred to as 'LIBOR reform'). The Bank has exposure to LIBOR through variable rate lending and through derivatives that have been transacted to mitigate the interest rate risk generated by fixed rate products.

The Bank's LIBOR transition working group has made good progress in transitioning away from the LIBOR benchmark. New loan products no longer reference LIBOR and we are working through our back book of LIBOR loans with a view to transitioning the remaining LIBOR reference loans to an alternative rate by the end of 2021.

## 11. Corporate Governance





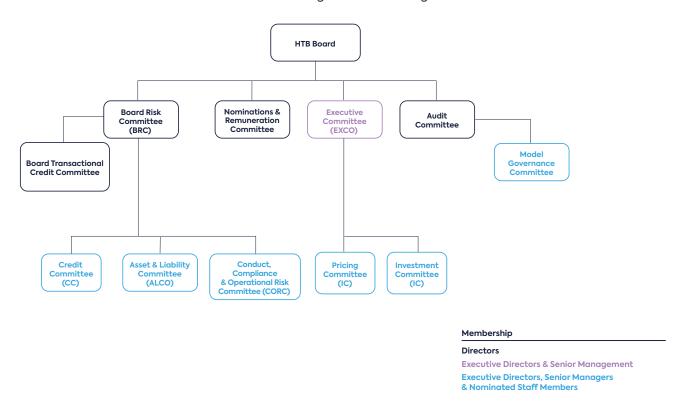
The Bank has applied the Wates Corporate Governance Principles for Large Private Companies (the "Wates Principles") published by the Financial Reporting Council in 2018.

Applying the Wates Principles has ensured that the Bank has continued to enhance its corporate governance standards for the benefit of all of its stakeholders; ensuring that it is well managed and aligned behind a clear purpose.

The Bank is led by a Board which is supported by a number of Committees to which the Board has delegated relevant authority; the principle Committees being the Board Risk Committee, the Audit Committee, the Nomination and Remuneration Committee and the Executive Committee.

### 11.1. Committee Structure

The responsibility for managing the principal risks ultimately rests with the Bank's Board of Directors. The Bank's committee structure as at 31 December 2020 with regard to risk management is outlined below:



Set out below are the details of the Board and principal committees which enable high level controls to be exercised over the Bank's activities.

### 11.2. The Board

The Bank's governance structure is designed to ensure the proper running of the Bank in accordance with the legal and regulatory obligations and in line with established principles of good conduct and practice. The Bank is led by a Board comprising an independent Non-Executive Chairman, Non-Executive (Shareholder) Directors, independent Non-Executive Directors and Executive Directors. The Board approves the strategy and direction of the business, sets the policies and risk appetite, monitors risk management, financial performance and reporting, and ensures that appropriate and effective succession-planning arrangements and remuneration policies are in place. Directors are appointed by the Board. Non-Executive Director Appointments can be terminated at any time, without notice or payment of compensation.



Board meetings are held normally eleven times a year. This enables Directors to regularly review corporate strategy, the operations and the results of the business, and to discharge their duties within a framework of prudent and effective controls.

The Board is supported by its Committees, which make recommendations to the Board on those matters delegated to them. These Committees (with the exception of the Executive Committee) comprise only Non-Executive Directors and each is chaired by an independent Non-Executive Director. Matters such as internal and external audit, risk, financial reporting, governance, and remuneration policies are delegated to these Committees, in order that the Board can spend a greater proportion of its time on strategic items. The Committee Chairs report to the Board at the Board meeting following each Committee meeting on the activities of their respective Committees. The Board Chairman undertakes an annual review of performance of each Director. The Board Chairman's performance is evaluated by the Non-Executive Directors taking account of the views of the Executive Directors.

### Directorships held by members of the Board

The number of external directorships and partnerships held by the Executive and Non-Executive Directors who served on the Board as at 31 December 2020, in addition to their roles within the Bank, are detailed below.

Name	Position	Positions held at 31 December 2020
Robert Sharpe	Chairman	4
Matthew Wyles	CEO/Executive Director	0
Tim Blackwell	CFO/Executive Director	0
Robert East	Non-Executive Director	4
James Drummond-Smith (resigned 31/01/2021)	Non-Executive Director	12
Martyn Scrivens (appointed 01/01/2021)	Non-Executive Director	5
Astrid Grey	Non-Executive Director	3
Richard Price	Non-Executive Director	2
Dominic Slade	Non-Executive Director	3

The number of directorships shown excludes the Company and its subsidiaries, and also counts external directorships held within the same group of companies as a single directorship in line with CRD IV. Directorships of non-commercial organisations are not included.

### **Board Diversity**

The Bank recognises and values the diversity of the personal attributes of its Board and Board Committee members, such as intellect, critical assessment and judgement, courage, openness, honesty and tact; and the ability to listen, forge relationships and develop trust. The Bank also recognises the importance of maintaining diversity of psychological type, background and gender and the importance that this affords in ensuring that a particular Board or Board Committee is not composed solely of like-minded people. All Board appointments are made on merit, in the context of the skills, experience, independence and knowledge which the Board as a whole requires to be effective.

As part of the Terms of Reference of the Nominations Committee, it is stipulated that the Committee will consider all Board and Senior Management appointments and take responsibility that the Bank complies with diversity and equality laws and regulations and best practice under CRD IV. The Committee undertakes to consider specific



matters relating to market and business knowledge, experience, qualifications and technical skills and competencies in determining whether a candidate is a sufficient match for the requirements of the role. The Committee will also ensure that any perceived weaknesses or deficiencies in any candidate are addressed on a timely basis after appointment through an appropriate tailored training plan.

### 11.3. Audit Committee

The Audit Committee oversees the effectiveness of the Bank's internal control environment, monitors the integrity of the financial statements and risk management systems, involving internal and external auditors in that process, and considers compliance monitoring programmes. It focuses in particular on compliance with accounting policies and ensuring that an effective system of internal control is maintained. The Committee recommends to the Board the appointment of both internal and external auditors and approves the annual internal and external audit plans. The Committee also oversees the Model Governance Committee which operates under its own terms of reference. The Committee is chaired by an independent Non-executive director and comprises solely Non-Executive Directors. The Audit Committee meets at least quarterly. During 2020, the Committee recommended approval to the Board of the 2019 statutory accounts and the appointment of new internal auditors.

### **Model Governance Committee**

The purpose of this Committee is to manage the development and adherence to model governance principles, policies, standards and practices, ensuring there is a robust ongoing monitoring, challenge and assessment of key financial models, such as the expected credit loss model under IFRS 9.

### 11.4. Board Risk Committee ('BRC')

The Board has delegated responsibility for oversight of the Bank's principal risks to the Board Risk Committee. This involves reviewing, challenging and recommending to the Board, the aggregate risk profile of the Bank, including performance against risk appetite for all risk types and ensuring both the risk profile and the risk appetite remain appropriate. This Committee oversees the development, implementation and maintenance of the Bank's Risk Management Framework, compliance with relevant regulations and law, whistle blowing and proper functioning of controls over the prevention of money laundering, bribery and fraud. It considers and recommends to the Board the ILAAP, ICAAP, Funding Plan, Recovery Plan, Resolution Pack and Capital Management Plan. The Committee also oversee ALCO, Credit Committee and Conduct, Compliance & Operational Risk Committee which operate under their own terms of reference. The Committee is chaired by an independent Non-Executive Director and comprises independent and shareholder appointed Non-Executive directors.

### **Board Transactional Credit Committee**

The Board Transactional Credit Committee is the committee charged with approval of transactional credits above limits allocated to the Executive. This includes credit proposals falling outside Board approved policy, credit proposals of large exposures above Board approved credit committee mandate and where the Board requests the Board Transactional Credit Committee to review or oversee a material loan in default. The Committee is chaired by the Chairman of the Risk Committee and comprises of independent and shareholder-appointed Non-Executive directors.

### Credit Committee ('CC')

The Credit Committee ensures there is robust ongoing monitoring, challenge, assessment and management of the Bank's Credit Risk.



### **Asset and Liability Committee ('ALCO')**

The Asset & Liability Committee ("ALCO") is a sub-committee of BRC and has detailed terms of reference. The ALCO meets monthly or more frequently as required. The Committee's key responsibility is to ensure that there is robust ongoing monitoring, challenge, assessment and management of the capital, liquidity and market risks inherent within the Bank's business. It ensures the Bank adheres to its Liquidity and Interest Rate Policy and reviews the Bank's exposure to liquidity and interest rate risks. It also has responsibility for review of certain frameworks and policies and making recommendations to the Board Risk Committee.

### Conduct, Compliance and Operational Risk Committee ('CORC')

This Committee is focused on the operational environment of the Bank. The aim of the Committee is to ensure there is a robust ongoing monitoring, challenge, assessment and management of the Conduct, Compliance, Financial Crime and Operational Risks inherent within the Bank's business.

### 11.5. Nomination and Remuneration Committee

The Nomination and Remuneration Committee reviews remuneration matters (including remuneration policy), employee benefits, performance related pay structures for the Bank and leads the process for identifying and making nomination recommendations to the Board. It is also responsible for considering all senior appointments at Executive levels (including Non-Executive Directors). It reviews and approves succession plans for all Board and Board Committee positions (including the Executive Committee); makes appointments of Committee Approved staff under recommendation from the CEO; sets remuneration & benefits entitlements of Committee-Approved staff; and agrees bonus awards for the Bank and Committee-Approved staff. The Committee is chaired by the Chairman of the Board and comprises independent and shareholder-appointed Non-Executive Directors.

### 11.6. Executive Committee ('ExCo')

The Executive Committee takes day-to-day responsibility for the running of the business. The Executive Committee implements the strategy and financial plan which is approved by the Board and ensures the performance of the business is conducted in accordance with the Board's approved policies and oversight. It also reviews prudential and regulatory matters of the Bank.

### Pricing Committee ('PC')

The purpose of the LPC is to guide Treasury in the ongoing management of liquidity and the setting and co-coordinating of pricing for all of the Bank's savings products.

### **Investment Committee ('IC')**

The Change Steering Committee is specifically responsible for overseeing the efficient and effective design and implementation of operational projects. It is the forum for setting priorities, resolving issues and ensuring operational projects are properly supporting business needs.

## 12. Asset Encumbrance





The Bank primarily encumbers assets through positioning loans as collateral against drawings under the Bank of England's Sterling Monetary Framework facilities. The Bank has used these assets to access funding through the 'Term Funding Scheme' (TFS) and through Indexed Long–Term Repo operations ("ILTR"). As at 31 December 2020, the Bank had £135m of drawings under the TFS and £45m ILTR drawings.

The Bank's only other source of encumbrance is cash posted with swap counterparties, in respect of out of the money positions on our swap portfolio.

The Bank has an asset encumbrance risk appetite limit of 35% of total assets but aims to operate below 30% on a business as usual basis. This limit has been set to ensure that the Bank is able to utilise central bank facilities as much as possible, in order to facilitate lending to the economy, whilst ensuring sufficient availability of 'free' assets, (assets that are unencumbered but that may be encumbered). During 2020 the asset encumbrance limit was increased to 45% to allow additional collateral to be posted to the Single Collateral Pool as a contingent source of additional liquidity. The additional encumbrance limit was not required and not utilised with encumbrance remaining below 30% throughout.

The Pillar 3 asset disclosure templates, shown below, are prescriptive and have been compiled in accordance with PRA and EBA regulatory reporting requirements. This highlights the level of encumbered and unencumbered assets held by the Bank as at the 31 December 2020.

### Template A: Encumbered and unencumbered assets

		Carrying amount of encumbered assets	Fair value of encumbered assets	Carrying amount of unencumbered assets	Fair value of unencumbered assets
£'000		010	040	060	090
010	Assets of the reporting institution	401,009		1,120,760	
030	Equity instruments				
040	Debt securities				
120	Other assets				

### **Template B: Collateral received**

None of the collateral received by the Bank entails encumbrance.

### Template C: Encumbered assets/collateral received and associated liabilities

£'000		Matching liabilities, contingent liabilities or securities lent	Assets, collateral received, and own debt securities issued other than covered bonds and ABSs encumbered
010	Carrying amount of selected financial liabilities	191,528	401,009

## 13. Securitisation





In 2019 the Bank's Enable Guarantee with the British Business Bank became effective. The British Business Bank is a state-owned economic development bank established by the UK Government. Its aim is to increase the supply of credit to small and medium size enterprises as well as providing business advice services. The Enable Guarantee provides unfunded credit protection for qualifying loans within the Bank's development finance loan book. Its effect is to partially offset the Bank's exposure to qualifying loans; the Bank remains exposed to the unguaranteed portion and to a 'first loss' element of the guaranteed portion. This latter exposure constitutes a synthetic securitisation position under the CRR. The guarantee improves the Bank's capital efficiency and increases the Bank's capacity to fund SME housebuilders in the UK.

The guarantee covers loans originated by the Bank which meet certain criteria including: the risk profile, loan size, purpose of the loan and the nature of the borrower. The guarantee was entered into in May 2018 and became effective when certain size and diversification criteria had been reached. The Guarantee protects 75% of the exposure. Qualifying newly originated loans are added to the guarantee portfolio up to a maximum aggregate facility amount of £150m.

New loans can be added over a 24-month replenishment period, after which the guarantee continues for those loans already covered by it, until they have been repaid. Further drawdowns on these loans are also covered post the end of the replenishment period, up to each loan's facility limit. The guarantee contains provisions that mean that new qualifying loans may not be added in the event of defaults occurring within the guaranteed portfolio. The guarantee can be terminated via a clean-up call, once the aggregate value of the remaining facilities falls below 10% of the maximum facility limit.

Loans covered by the guarantee are monitored in the same way as unguaranteed loans provided by the Bank, and in the event of a default, the Bank would undertake the same recovery procedures for guaranteed loans as for unguaranteed loans.

The guarantor under the guarantee is the UK Government. As a consequence the risk weighting of the guarantee exposure is 0% under Article 114(4) of the CRR which is applied to the value of guaranteed facility of each loan, including undrawn amounts. The synthetic securitisation position is deducted from own funds in accordance with Article 244(2) (b) of the CRR. The amount deducted at year end was £7.9m.

The accounting for the guarantee protection is off balance sheet and the full originated loan exposure remains on balance sheet. The fees paid for the guarantee are included within operating expenses within the income statement. The total amount of outstanding drawn exposures under the guarantee at year end (being the guaranteed portion of the qualifying loans) was £39m.

At the year end, no loans covered by the guarantee were impaired. No losses were recognised in respect of these loans.

## 14. Remuneration





This remuneration disclosure is a requirement under Article 450 of the CRR. The following references the Bank's remuneration policies and practices for categories of staff whose professional activities have a material impact on the company's risk profile (Material Risk Takers ("MRTs")). MRTs include staff who hold Significant Management Functions ("SFs") as designated by the regulatory authorities.

### 14.1. Decision making process

The Nomination and Remuneration Committee (the 'Nom/RemCo'), annually review and (where applicable) update the Bank's Remuneration Policy and submit this to the Board for approval. An external consultant, McLagan, was also formally contracted to review the Bank's Remuneration Policy. Nom/RemCo also has oversight of the remuneration of the senior management team.

The Bank maintains a record of staff whose activities have a material impact on the Bank's risk profile and takes reasonable steps to ensure they understand the implications of this responsibility under the existing regulatory environment.

The NomCo/RemCo meets at a minimum 4 times per year, to review and approve the annual salary (fixed pay) proposals for relevant staff, to review and approve the bonus pool allowable for the payment of the variable remuneration of all staff (based on Bank performance), to review and approve the proposed variable remuneration proposals for relevant staff and the Bank overall, taking into consideration additional factors such as the findings of the Risk Review undertaken by the Director of Human Resources and the Director of Compliance, and to approve any relevant proposed hires of individuals into the Bank or adjustments to the remuneration of current relevant employees on an ad hoc basis.

The Nom/RemCo recognises the need to be competitive within the UK banking employment market, however the Nom/RemCo's policy is to set remuneration levels which are aligned within the overall Bank stated risk appetite. The Committee seeks to ensure that the executive directors, senior management and employees are fairly and responsibly rewarded in return for high levels of individual and business performance within an appropriate risk management framework.

### 14.2. Remuneration structure

### **Fixed Pay**

Employees are paid fixed base salaries, and benefits such as holiday allowance, pension scheme, life assurance, private medical insurance, and permanent health insurance and may access staff loans. These elements are set at a level to minimise the risk of there being an excessive dependence on variable remuneration across the Bank.

### **Annual bonus**

The annual cash bonus is performance based and designed to drive and reward medium term results. It considers financial results and non-financial metrics at Bank and individual level. Nomco/Remco approves the bonus amount, and any proposed payment.

Allocation of bonus awards to individuals are reviewed against individual performance to ensure they appropriately reflect performance not only relative to financial and delivery-based objectives, but also to behaviours, alignment to the Bank's values and risk culture, customer focus and conduct standards. In advance of any bonus award being made, a thorough review of conduct is carried out jointly by the Director of Human Resources and Director of Compliance, and recommendations for any required action are reviewed as part of the approval process by NomCo/RemCo.

There is currently no deferred element applied to cash bonus payments and therefore no criteria to be applied in this regard.



### Long term incentive plans ("LTIP")

Some senior staff from time to time may be offered "B" Shares in the Bank's parent company, Hoggant Ltd. These are issued at par and granted over a variable vesting period.

### Link between pay and performance

Nomco/Remco has approved remuneration principles which support a clear link between pay and performance. The principles include:

- Striking an appropriate balance between risk taking and reward.
- Rewarding the achievement of the overall business objectives and values of the Bank.
- Encouraging and supporting the Bank's culture of excellent customer service.
- Guarding against risk taking over and above the Bank's risk appetite.

### 14.3. Remuneration statistics

In relation to 2020 the Bank paid the following remuneration:-

Broken down by business area, aggregate remuneration in respect of MRTs as at the 31 December 2020 was:

Total remuneration	1,201	3,082	4,283
Number of MRTs	6	21	27
fiscal year £'000	Central Services		
Total value of remuneration awards for the current	Lending	Treasury &	Total

The table below shows total fixed and variable remuneration awarded to MRTs in respect of the financial year ended 31 December 2020.

Severance pay  Total remuneration	2,903	1.380	4,283
Variable remuneration in the form of "B" shares	23	0	23
Cash variable remuneration	465	196	661
Fixed remuneration	2,415	1,184	3,599
£'000	Senior Management	Other MRTs	Total

There were no individuals being remunerated more than EUR 1 million for 2020.

# 15. Appendix 1: Own Funds Disclosure Template



Own f	unds disclosure template	2020 £'000	Regulation (EU) No 575/2013 article reference
Comn	non Equity Tier 1 capital: instruments and reserves		
1	Capital instruments and the related share premium accounts	126,484	26 (1), 27, 28, 29
	of which: ordinary share capital	126,288	EBA list 26 (3)
	of which: Instrument type 2	_	EBA list 26 (3)
	of which: Instrument type 3	_	EBA list 26 (3)
2	Retained earnings	27,574	26 (1) (c)
3	Accumulated other comprehensive income (and any other reserves)	_	26 (1)
3а	Funds for general banking risk	_	26 (1) (f)
4	Amount of qualifying items referred to in Article 484 (3) and the related share premium accounts subject to phase out from CET1	-	486 (2)
5	Minority interests (amount allowed in consolidated CET1)	-	84
5a	Independently reviewed interim profits net of any foreseeable charge or dividend	-	26 (2)
6	Common Equity Tier 1 (CET1) capital before regulatory adjustments	154,058	Sum of rows 1 to 5a
Comn	non Equity Tier 1 (CET1) capital: regulatory adjustments		
7	Additional value adjustments (negative amount)	(51)	34, 105
8	Intangible assets (net of related tax liability) (negative amount)	(2,117)	36 (1) (b), 37, 472 (4)
9	Empty set in the EU	_	
10	Deferred tax assets that rely on future profitability excluding those arising from temporary difference (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	_	36 (1) (c), 38
11	Fair value reserves related to gains or losses on cash flow hedges	_	33 (1) (a)
12	Negative amounts resulting from the calculation of expected loss amounts	-	36 (1) (d), 40, 159
12a	IFRS 9 transitional adjustment to CET1	7,722	473a
13	Any increase in equity that results from securitised assets (negative amount)	_	32 (1)
14	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-	33 (1) (b)
15	Defined-benefit pension fund assets (negative amount)	_	36 (1) (e), 41
16	Direct and indirect holdings by an institution of own CET1 instruments (negative amount)	-	36 (1) (f), 42
17	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross-holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	36 (1) (g), 44
18	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	36 (1) (h), 43, 45, 46, 49 (2) (3), 79
19	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	_	36 (1) (1), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79
20	Empty set in the EU	_	



Own f	unds disclosure template	2020 £'000	Regulation (EU) No 575/2013 article reference
20a	Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	-	36 (1) (k)
20b	of which: qualifying holdings outside the financial sector (negative amount)	-	36 (1) (k) (i), 89 to 91
20c	of which: securitisation positions (negative amount)	(7,875)	36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258
20d	of which: free deliveries (negative amount)	_	36 (1) (k) (iii), 379 (3)
21	Deferred tax assets arising from temporary difference (amount above 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	_	36 (1) (c), 38, 48 (1) (a)
22	Amount exceeding the 15% threshold (negative amount)	-	48 (1)
23	of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	-	36 (1) (i), 48 (1) (b)
24	Empty set in the EU	-	
25	of which: deferred tax assets arising from temporary difference	-	36 (1) (c), 38, 48 (1) (a)
25a	Losses for the current financial year (negative amount)	_	36 (1) (a)
25b	Foreseeable tax charges relating to CET1 items (negative amount)	_	36 (1) (I)
27	Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount)	_	36 (1) (j)
28	Total regulatory adjustments to Common Equity Tier 1 (CET1)	(2,321)	Sum of rows 7 to 20a, 21, 22 and 25a to 27
29	Common Equity Tier 1 (CET1) capital	151,737	Row 6 minus row 28
Addit	onal Tier 1 (AT1) capital: instruments		
30	Capital instruments and the related share premium accounts	_	51, 52
31	of which: classified as equity under applicable accounting standards	_	
32	of which: classified as liabilities under applicable accounting standards	-	
33	Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	-	486 (3)
34	Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interest not included in row 5) issued by subsidiaries and held by third parties	_	85, 86
35	of which: instruments issued by subsidiaries subject to phase-out	_	486 (3)
-			
36	Additional Tier 1 (AT1) capital before regulatory adjustments	-	Sum of rows 30, 33 and 34
36	Additional Tier 1 (AT1) capital before regulatory adjustments  onal Tier 1 (AT1) capital: regulatory adjustments	-	· ·
36		-	



Own 1	funds disclosure template	2020 £'000	Regulation (EU) No 575/2013 article reference
39	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	_	56 (c), 59, 60, 79
40	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	56 (d), 59, 79
41	Empty set in the EU	_	
42	Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount)	-	56 (e)
43	Total regulatory adjustments to Additional Tier 1 (AT1) capital	-	Sum of rows 37 to 42
44	Additional Tier 1 (AT1) capital	-	Row 36 minus row 43
45	Tier 1 capital (T1 = CET1 + AT1)	151,737	Sum of row 29 and row 44
Tier 2	(T2) capital: instruments and provisions		
46	Capital instruments and the related share premium accounts	30,000	62, 63
47	Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	_	486 (4)
48	Qualifying own funds instruments included in consolidated T2 capital (including minority interest and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third party	-	87, 88
49	of which: instruments issued by subsidiaries subject to phase-out	_	486 (4)
50	Credit risk adjustments	-	62 (c) & (d)
51	Tier 2 (T2) capital before regulatory adjustment	30,000	
Tier 2	(T2) capital: regulatory adjustments		
52	Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-	63 (b) (i), 66 (a), 67
53	Holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross-holdings with the institutions designed to artificially inflate the own funds of the institution (negative amount)	_	66 (b), 68
54	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	66 (c), 69, 70, 79
55	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amounts)	_	66 (d), 69, 79
56	Empty set in the EU	_	
57	Total regulatory adjustments to Tier 2 (T2) capital	-	Sum of rows 52 to 56
58	Tier 2 (T2) capital	30,000	Row 51 minus row 57



Own 1	2020 £'000	Regulation (EU) No 575/2013 article reference	
59	Total capital (TC = T1 + T2)	181,737	Sum of row 45 and row 58
60	Total risk-weighted assets	725,118	
Capit	al ratios and buffers		
61	Common Equity Tier 1 (as a percentage of total risk exposure amount)	18.74%	92 (2) (a)
62	Tier 1 (as a percentage of total risk exposure amount)	18.74%	92 (2) (b)
63	Total capital (as a percentage of total risk exposure amount)	22.44%	92 (2) (c)
64	Institution-specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements plus a systemic risk buffer, plus systemically important institution buffer expressed as a percentage of total risk exposure amount) 1)	7.00%	CRD 128, 129, 130, 131, 133
65	of which: capital conservation buffer requirement	2.50%	
66	of which: countercyclical buffer requirement	0.00%	
67	of which: systemic risk buffer requirement	-	
67a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	_	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	7.40%	CRD 128
69	[non-relevant in EU regulation]	-	
70	[non-relevant in EU regulation]	-	
71	[non-relevant in EU regulation]	-	
Amou	ents below the thresholds for deduction (before risk-weighting)		
72	Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	-	36 (1) (h), 45, 46, 5 (c), 59, 60, 66 (c), 6
73	Direct and indirect holdings of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	-	36 (1) (i), 45, 48
74	Empty set in the EU	-	
75	Deferred tax assets arising from temporary difference (amount below 10 % threshold, net of related tax liability where the conditions in Article 38 (3) are met)	-	36 (1) (c), 38, 48
Applio	cable caps on the inclusion of provisions in Tier 2		
76	Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap)	-	62
77	Cap on inclusion of credit risk adjustments in T2 under standardised approach	-	62
78	Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	-	62
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings- based approach	-	62
Capit	al instruments subject to phase-out arrangements (only applicable betw	een 1 Jan 2014 and 1	Jan 2022)
80	- Current cap on CET1 instruments subject to phase-out arrangements	_	484 (3), 486 (2)



Own f	Own funds disclosure template £'000		
81	- Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	484 (3), 486 (2) & (5)
82	- Current cap on AT1 instruments subject to phase-out arrangements	-	484 (4), 486 (3) & (5)
83	- Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	484 (4), 486 (3) & (5)
84	- Current cap on T2 instruments subject to phase-out arrangements	-	484 (5), 486 (4) & (5)
85	- Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	484 (5), 486 (4) & (5)

# 16. Appendix 2: Capital instruments' main features Template





Сріс	al instruments' main features template ¹		
1	Issuer	Hampshire Trust Bank Plc	Hampshire Trust Bank Plc
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	N/A	N/A
3	Governing law(s) of the instrument	English	English
	Regulatory treatment		
4	Transitional CRR rules	Common Equity Tier1	Tier 2
5	Post-transitional CRR rules	Common Equity Tier1	Tier 2
6	Eligible at solo/ (sub-)consolidated/ solo & (sub-)consolidated	Solo & Consolidated	Solo & Consolidated
7	Instrument type (types to be specified by each jurisdiction)	Share capital as published in Regulation (EU) No 575/2013 article 28	Tier 2 as publishe in Regulation (EL No 575/2013 artic 63
8	Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	£126m	£30m
9	Nominal amount of instrument	£126m	£30m
9a	Issue price	N/A	N/A
9b	Redemption price	N/A	N/A
10	Accounting classification	Shareholders' equity	Liability - amortised cost
11	Original date of issuance	N/A	10-May-18
12	Perpetual or dated	Perpetual	Dated
13	Original maturity date	No maturity	29-Sep-20
14	Issuer call subject to prior supervisory approval	No	Yes
15	Optional call date, contingent call dates, and redemption amount	N/A	10-May-23
16	Subsequent call dates, if applicable	N/A	N/A
	Coupons / dividends		
17	Fixed or floating dividend/coupon	N/A	Fixed
18	Coupon rate and any related index	N/A	7.25%
19	Existence of a dividend stopper	N/A	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Fully discretionary	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary	Mandatory
21	Existence of step up or other incentive to redeem	N/A	No
22	Noncumulative or cumulative	N/A	Non-cumulativ
23	Convertible or non-convertible	N/A	Non-convertible
24	If convertible, conversion trigger (s)	N/A	N/A
25	If convertible, fully or partially	N/A	N/A

<sup>1. &#</sup>x27;N/A' inserted if the question is not applicable



Capit	al instruments' main features template ¹		
26	If convertible, conversion rate	N/A	N/A
27	If convertible, mandatory or optional conversion	N/A	N/A
28	If convertible, specify instrument type convertible into	N/A	N/A
29	If convertible, specify issuer of instrument it converts into	N/A	N/A
30	Write-down features	N/A	No
31	If write-down, write-down trigger (s)	N/A	N/A
32	If write-down, full or partial	N/A	N/A
33	If write-down, permanent or temporary	N/A	N/A
34	If temporary write-down, description of write-up mechanism	N/A	N/A
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Additional Tier 1	Senior debt
36	Non-compliant transitioned features	No	No
37	If yes, specify non-compliant features	N/A	N/A

Note: Terms and Conditions of the Bank's capital instruments can be obtained on request

'N/A' inserted if the question is not applicable

# 17. Appendix 3: Capital position with and without IFRS 9 Transitional adjustment





Available capital (£'000)	2020
Common Equity Tier 1 (CET1) capital	151,737
Common Equity Tier 1 (CET1) capital as if IFRS 9 transitional arrangements had not been applied	144,015
Tier 1 capital	151,737
Tier 1 capital as if IFRS 9 transitional arrangements had not been applied	144,015
Total capital	181,737
Total capital as if IFRS 9 transitional arrangements had not been applied	174,015
Risk-weighted assets (£'000)	
Total risk-weighted assets	725,118
Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied	717,396
Capital ratios	
Common Equity Tier 1 (as a percentage of risk exposure amount)	18.74%
Common Equity Tier 1 (as a percentage of risk exposure amount) as if IFRS 9 transitional arrangements had not been applied	17.96%
Tier 1 (as a percentage of risk exposure amount)	18.74%
Tier 1 (as a percentage of risk exposure amount) as if IFRS 9 transitional arrangements had not been applied	17.96%
Total capital (as a percentage of risk exposure amount)	22.44%
Total capital (as a percentage of risk exposure amount) as if IFRS 9 transitional arrangements had not been applied	21.70%
Leverage ratio	
Leverage ratio total exposure measure	£1,547,943
Leverage ratio total exposure measure as if IFRS 9 transitional arrangements had not been applied	£1,540,221
Leverage ratio	9.8%
Leverage ratio as if IFRS 9 transitional arrangements had not been applied	9.4%

### **Qualitative information**

Narrative disclosures in respect of the reliefs applied by the Bank in respect of IFRS 9 transition under Article 473a are set out in Section 4. The Bank has no assets carried at Fair Value through Other Comprehensive Income and therefore the relief set out in Article 468 to such assets is not applicable to it.

# 18. Appendix 4: Leverage ratio Template





Table	LRSum: Summary reconciliation of accounting assets and leverage ratio	exposures	
£'000		CRR Leverage Ratio Exposure 31 December 2020	CRR Leverage Ratio Exposure 31 December 2019
1	Total Assets as per published financial statements	1,522,362	1,283,904
2	Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation	-	-
3	(Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance with Article 429(13) of Regulation (EU) NO 575/2013)	-	-
4	Adjustment for derivative financial instruments	2,903	1,803
5	Adjustment for securities financing transactions (SFTs)	-	-
6	Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)	26,831	20,309
EU- 6a	(Adjustment for intragroup exposures excluded from the leverage ratio exposure measure in accordance with Article 429 (7) of Regulation (EU) No 575/2013)	-	-
EU- 6b	(Adjustment for exposures excluded from the leverage ratio exposure measure in accordance with Article 429 (14) of Regulation (EU) No 575/2013)	-	-
	Other adjustments	(4,153)	(20,423)
7			
8	Leverage ratio total exposure measure  LRCom: Leverage ratio common disclosure	1,547,943  CRR Leverage Ratio Exposure	1,285,893  CRR Leverage Ratio Exposure
8 Table £'000	LRCom: Leverage ratio common disclosure	CRR Leverage	CRR Leverage Ratio Exposure
8 Table £'000	LRCom: Leverage ratio common disclosure	CRR Leverage Ratio Exposure	CRR Leverage Ratio Exposure 31 December 2019
8 Table £'000 On-be	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs,	CRR Leverage Ratio Exposure 31 December 2020	CRR Leverage Ratio Exposure 31 December 2019 1,291,739
8 Table £'000 On-be	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)	CRR Leverage Ratio Exposure 31 December 2020	CRR Leverage
8 Table £'000 On-be 1 2 3	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives,	CRR Leverage Ratio Exposure 31 December 2020 1,528,252 (10,043)	CRR Leverage Ratio Exposure 31 December 2019 1,291,739 (13,979)
8 Table £'000 On-be 1 2 3	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)	CRR Leverage Ratio Exposure 31 December 2020 1,528,252 (10,043)	CRR Leverage Ratio Exposure 31 December 2019 1,291,739 (13,979) 1,277,760
8 Table £'000 On-bo	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of	CRR Leverage Ratio Exposure 31 December 2020 1,528,252 (10,043) 1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'000 On-bo 1 2 3 Derive	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'000 On-bo 1 2 3 Derive 4 5 EU-	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'000  On-bo  1 2 3  Derive 4 5  EU- 5a	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)  Exposure determined under Original Exposure Method  Gross-up for derivatives collateral provided where deducted from the	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'000 On-bo 1 2 3 Derive 4 5 EU- 5a 6	Alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)  Exposure determined under Original Exposure Method  Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework (Deductions of receivables assets for cash variation margin provided in	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'0000 0n-be 1 2 3 Derive 4 5 EU- 5a 6 7	Alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)  Exposure determined under Original Exposure Method  Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework (Deductions of receivables assets for cash variation margin provided in derivatives transactions)	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019  1,291,739  (13,979)  1,277,760
8 Table £'0000 1 2 3 Derive 4 5 EU- 5a 6 7 8	LRCom: Leverage ratio common disclosure  alance sheet exposures (excluding derivatives and SFTs)  On-balance sheet exposures (excluding derivatives and SFTs, but including collateral)  (Asset amounts deducted in determining Tier 1 capital)  Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)  ative Exposures  Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)  Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)  Exposure determined under Original Exposure Method  Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework (Deductions of receivables assets for cash variation margin provided in derivatives transactions)  (Exempted CCP leg of client-cleared trade exposures)	CRR Leverage Ratio Exposure 31 December 2020  1,528,252  (10,043)  1,518,209	CRR Leverage Ratio Exposure 31 December 2019 1,291,739 (13,979)



£'000		CRR Leverage Ratio Exposure 31 December 2020	CRR Leverage Ratio Exposure 31 December 2019
Secur	ities financing transaction exposures		
12	Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions	-	-
13	(Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-
14	Counterparty credit risk exposure for SFT assets	-	-
EU- 14a	Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of Regulation (EU) No 575/2013	-	-
15	Agent transaction exposures	-	-
EU- 15a	(Exempted CCP leg of client-cleared SFT exposure)	-	-
16	Total securities financing transaction exposures (sum of lines 12 to 15a)	-	-
Othe	r off-balance sheet exposures		
17	Off-balance sheet exposures at gross notional amount	263,391	203,090
18	(Adjustments for conversion to credit equivalent amounts)	(236,560)	(182,781)
19	Other off-balance sheet exposures (sum of lines 17 to 18)	26,831	20,309
Exem	pted exposures in accordance with CRR Article 429 (7) and (14) (on and of	ff-balance sheet)	
EU- 19a	(Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No 575/2013 (on and off-balance sheet))	-	-
EU- 19b	(Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off-balance sheet))	-	-
Capit	al and total exposures		
20	Tier1Capital	151,737	137,496
21	Total leverage ratio exposure (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)	1,547,943	1,285,893
Lever	rage Ratio		
22	Leverage Ratio	10%	11%

6,559

172,191

6,885

256,244



EU-11 Exposures in default

12

Other exposures (e.g. equity, securitisations, and other non-credit obligation assets)

Table	Table LRSpl: Split of on-balance sheet exposures (excluding derivatives, SFTs and exempted exposures)		
£'000 Ratio E		CRR Leverage Ratio Exposure 31 December 2020	CRR Leverage Ratio Exposure 31 December 2019
EU-1	Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:	1,528,252	1,277,760
EU-2	Trading book exposures	-	_
EU-3	Banking book exposures, of which:	1,528,252	1,277,760
EU-4	Covered Bonds	20,072	-
EU-5	Exposures treated as sovereigns	135,563	78,567
EU-7	Institutions	21,930	7,110
EU-8	Secured by mortgages of immovable property	914,915	629,161
EU-9	Retail exposures	216,085	261,326
EU- 10	Corporate	40,937	38,467

# 19. Appendix 5: Omissions rationale





CRR reference	High level summary	Omission rationale
441	Indicators of global systemic importance	HTB is not classified as a G-SII
445	Exposure to market risk	The Bank does not have a trading book
452	Use of IRB approach to credit risk	The Bank assesses its Pillar 1 credit risk requirement under the Standardised Approach
454	Use of Advanced Measurement Approaches to Operational Risk	The Bank assesses its Operational risk under the Basic Indicator Approach
455	Use of internal market risk models	The Bank does not have any permissions to use internal models for exposures set out in Article 363

## 20. Glossary





Set out below are the definitions of terms used within Pillar 3 disclosures to assist the reader to facilitate comparison with other financial institutions

ABS	Asset Backed Securities
ALCO	Asset and Liability Committee
BIA	Basic Indicator Approach - set of operational risk measurement techniques specified by BCBS and detailed in the CRR IV, used to calculate Capital required for Operational Risk
CBILS	Coronavirus Business Interruption Loan Scheme
ССВ	Capital Conservation Buffer
ССуВ	Counter Cyclical Buffer
CET1	Common Equity Tier 1
COVID-19	Coronavirus
CRD IV	Capital Requirements Directive IV
CRR	Capital Requirements Regulation
ECL	Expected Credit Loss
EIR	Effective Interest Rate
FPC	Financial Policy Committee (of the Bank of England)
ICAAP	Internal Capital Adequacy Assessment Process
ILAAP	Internal Liquidity Adequacy Assessment Process
ILTR	Indexed Long-Term Repo Scheme
ILTR	Indexed Long-Term Repo Scheme
IRRBB	Interest Rate Risk in the Banking Book
Leverage ratio	The ratio of Tier 1 capital divided by total exposure, which includes on and off-balance sheet assets, after netting derivatives.
LIBOR	London Interbank Offered Rate
Liquidity coverage ratio	Measure designed to ensure that financial institutions have sufficient high-quality assets available to meet their liquidity needs for a 30 day liquidity stress scenario.
LTV	Loan to value, expresses the balance of a mortgage as a percentage of the value of the property. The Bank calculates residential mortgage LTVs on an indexed basis (the value of the property is updated on a quarterly basis to reflect changes in a house price index).
Loans past due	Loans on which payments are overdue including those on which partial payments are being made.
MCR	Minimum Capital Requirement
MRT	Material Risk Takers - group of employees to whom the FCA's Remuneration Code applies. MRTs consist of Executive Directors, Non-Executive Directors and certain senior managers who could have a material impact on the firm's risk profile.
Pillar 1	The first pillar - Minimum Capital Requirement covers total risk including the credit risk, market risk as well as Operational Risk
Pillar 2	The second pillar - Supervisory Review Process is intended to ensure that the banks have adequate capital to support all the risks associated in their businesses
Pillar 3	The third pillar is completed through these disclosures of capital structure and approaches to assess the capital adequacy including the governance



PRA	Prudential Regulation Authority
RWA	Risk Weighted Assets - value of assets, after adjustment, under CRD IV rules to reflect the degree of risk they represent.
SICR	A significant increase in credit risk on a financial asset is judged to have occurred when an assessment using quantitative and qualitative factors identifies that the credit risk has increased significantly since the asset was originally recognised.
SMF	Senior Management Functions
SONIA	Sterling Overnight Index Average
The Bank	Hampshire Trust Bank Plc
Tier 1 capital	Tier 1 capital is divided into Common Equity Tier 1 and other Tier 1 capital. Common Equity Tier 1 capital comprises general reserves from retained profits
Tier 2 capital	Tier 2 capital comprises regulated subordinated liabilities
TFS	Term Funding Scheme
TRC	Total Regulatory Capital





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